

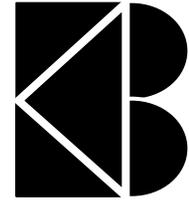
ESTIMATED PATENT COSTS:

National and International

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Estimated Patent Costs: National and International

Five different filing strategies are presented that detail estimated costs of patent filing, examination/grant, and annuities.

The fees are approximate and based on 2004 costs.

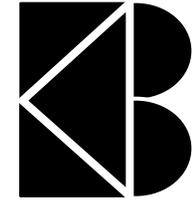
For translation in non-English countries, the estimate for the translation fee is based on the application size.

Costs were based on an application of 50 pages, 25 claims (10 claims for Japan and South Korea), 4 independent claims, and 3 pages of drawings.

Other fees that are typically incurred (not listed) are:

- Miscellaneous associate charges at each phase.
- Foreign attorney fees associated with normal prosecution.

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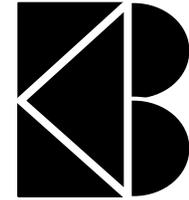


Strategy #1
File in US only

	COSTS			
	<i>Filing/Translation</i>	<i>Exam & Grant</i>	<i>Annuities</i>	<i>Total</i>
US	\$1,030/\$0	\$1,330	\$6,220	\$8,580

Strategy #2
File in North America

	COSTS			
	<i>Filing/Translation</i>	<i>Exam & Grant</i>	<i>Annuities</i>	<i>Total</i>
US	\$1,030/\$0	\$1,330	\$6,220	\$8,580
Canada	\$300/\$0	\$825	\$6,130	\$7,255
Mexico	\$400/\$2,440	\$240	\$5,760	\$8,840
Sub total	\$4,170	\$2,395	\$18,110	\$24,675



Strategy #3
File in North America and EP

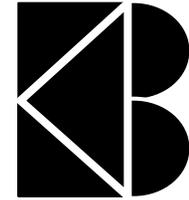
COSTS				
	<i>Filing/Translation</i>	<i>Exam & Grant/ Translation</i>	<i>Annuities</i>	<i>Total</i>
US	\$1,030/\$0	\$1,330	\$6,220	\$8,580
Canada	\$300/\$0	\$825	\$6,130	\$7,255
Mexico	\$400/\$2,440	\$240	\$5,760	\$8,840
EP	\$2,240/\$0	\$2,885/\$780* **	\$1,255	\$7,160
Sub total	\$6,410	\$6,060	\$19,365	\$31,835

* Claims translated upon grant.

**Validation in selected EP countries occurs after EP grant. Filing and translation costs are incurred, followed by annuities. Exemplary EP validation phase is as follows:

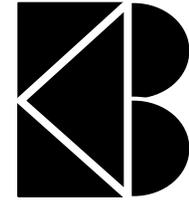
COSTS			
	<i>Filing/Translation</i>	<i>Annuities</i>	<i>Total</i>
France	\$40/\$3,630	\$8,080	\$11,750
Germany	\$190/\$3,910	\$18,410	\$22,510
Italy	\$55/\$3,710	\$9,205	\$12,970
Netherlands	\$30/\$5,525	\$14,825	\$20,380
Spain	\$695/\$3,945	\$7,695	\$12,335
Switzerland	\$0/\$4,825	\$7,585	\$12,410
Sub total	\$26,555	\$65,800	\$92,355

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Strategy #4
File in North America, EP, and Japan

	COSTS			
	<i>Filing/Translation</i>	<i>Exam & Grant</i>	<i>Annuities</i>	<i>Total</i>
US	\$1,030/\$0	\$1,330	\$6,220	\$8,580
Canada	\$300/\$0	\$825	\$6,130	\$7,255
Mexico	\$400/\$2,440	\$240	\$5,760	\$8,840
EP	\$2,240/\$0	\$2,885/\$780* **	\$1,255	\$7,160
Japan	\$200/\$7,255	\$1,665	\$20,545	\$29,665
Sub total	\$13,865	\$7,725	\$39,910	\$61,500



Strategy #5: File in North America, EP, Japan, New Zealand, Australia, S. Africa, and selected countries in South America and Asia.

	COSTS			
	<i>Filing/Translation</i>	<i>Exam & Grant</i>	<i>Annuities</i>	<i>Total</i>
US	\$1,030/\$0	\$1,330	\$6,220	\$8,580
Canada	\$300/\$0	\$825	\$6,130	\$7,255
Mexico	\$400/\$2,440	\$240	\$5,760	\$8,840
EP	\$2,240/\$0	\$2,885/\$780* **	\$1,255	\$7,160
Japan	\$200/\$7,255	\$1,665	\$20,545	\$29,665
Brazil	\$50/\$1,855	\$270	\$8,315	\$10,490
Venezuela	\$20/\$2,425	\$600	\$2,840	\$5,885
China	\$535/\$2,970	\$335	\$12,730	\$16,570
Singapore	\$95	\$560	\$5,890	\$6,545
South Korea	\$150/\$4,665	\$895	\$19,051	\$24,761
Taiwan	\$75/\$2,505	\$330	\$10,735	\$13,645
New Zealand	\$170	\$0	\$1,935	\$2,105
Australia	\$245	\$440	\$8,055	\$8,740
S. Africa	\$45	\$0	\$2,690	\$2,735
Sub total	\$29,670	\$11,155	\$112,151	\$152,976

The foregoing is intended to provide you with helpful suggestions in protecting your organization from avoidable liability concerns in intellectual property matters. Each matter is different, and the advice of competent counsel in each situation should be obtained.